

United Soccer Association of Tampa Bay, Inc.

BUDGET VS. ACTUALS: 2016-2017 BUDGET - FY17 P&L

July 2016 - June 2017

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
INCOME				
Discounts/Refunds Given	-350.00		-350.00	
Revenue				
Cash Rewards	97.89		97.89	
Forfeit Fines	2,677.70		2,677.70	
Interest Income	5.14		5.14	
Registration (net of refunds)	158,031.54	115,000.00	43,031.54	137.42 %
Total Revenue	160,812.27	115,000.00	45,812.27	139.84 %
Unapplied Cash Payment Income	0.00		0.00	
Total Income	\$160,462.27	\$115,000.00	\$45,462.27	139.53 %
GROSS PROFIT	\$160,462.27	\$115,000.00	\$45,462.27	139.53 %
EXPENSES				
Awards	1,000.00		1,000.00	
Business Expenses				
Administrative Fees	44,706.50	65,000.00	-20,293.50	68.78 %
Bank Service Charges		150.00	-150.00	
Credit Card fees	610.70	1,000.00	-389.30	61.07 %
Total Bank Service Charges	610.70	1,150.00	-539.30	53.10 %
Computer & Related	889.87	3,000.00	-2,110.13	29.66 %
Licenses & Taxes		75.00	-75.00	
Office Expenses		3,000.00	-3,000.00	
Postage & Delivery	268.68	150.00	118.68	179.12 %
Professional Services	425.00	2,500.00	-2,075.00	17.00 %
Website USA-Soccer.org		500.00	-500.00	
Total Business Expenses	46,900.75	75,375.00	-28,474.25	62.22 %
Fees	750.00		750.00	
FYSA-AGM Exp & Fees	3,109.07	3,500.00	-390.93	88.83 %
Joan Judd				
Scholarships Awards	2,425.00	5,000.00	-2,575.00	48.50 %
Total Joan Judd	2,425.00	5,000.00	-2,575.00	48.50 %
Promotional Expense	275.00		275.00	
QuickBooks Payments Fees	918.78	150.00	768.78	612.52 %
Referee				
All Referee Assignors	10,331.08	18,000.00	-7,668.92	57.39 %
Enhancement Costs - Referee Classes		3,500.00	-3,500.00	
Other Referee Expenses- Mentors	257.50	2,475.00	-2,217.50	10.40 %
Regular Season / NoShow Fees	698.00	1,000.00	-302.00	69.80 %
Total Referee	11,286.58	24,975.00	-13,688.42	45.19 %
Special Games	1,175.00		1,175.00	
Travel and Meetings	63.43		63.43	
JR Coaches Meeting/Related		3,500.00	-3,500.00	
SR Coaches Meeting/Related	6,307.24	2,000.00	4,307.24	315.36 %

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
USA - Special Meeting	5,017.35		5,017.35	
Total Travel and Meetings	11,388.02	5,500.00	5,888.02	207.05 %
Total Expenses	\$79,228.20	\$114,500.00	\$ -35,271.80	69.19 %
NET OPERATING INCOME	\$81,234.07	\$500.00	\$80,734.07	16,246.81 %
OTHER EXPENSES				
Other Miscellaneous Expense		500.00	-500.00	
Total Other Expenses	\$0.00	\$500.00	\$ -500.00	0.00%
NET OTHER INCOME	\$0.00	\$ -500.00	\$500.00	0.00 %
NET INCOME	\$81,234.07	\$0.00	\$81,234.07	0.00%