

United Soccer Association of Tampa Bay, Inc.

BUDGET VS. ACTUALS: FY2018 (COPY) - FY18 P&L

July 2017 - June 2018

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
Discounts/Refunds Given		-1,000.00	1,000.00	
Revenue				
Cash Rewards		67.37	-67.37	
Forfeit Fines	15,727.35	4,000.00	11,727.35	393.18375%
Interest Income	146.89	60.49	86.40	242.83353%
Registration (net of refunds)	100,675.00	135,000.00	-34,325.00	74.57407%
Total Revenue	116,549.24	139,127.86	-22,578.62	83.77132%
Unapplied Cash Payment Income	0.00		0.00	
Uncategorized Income-1	13,725.00		13,725.00	
Total Income	\$130,274.24	\$138,127.86	\$ -7,853.62	94.31424%
GROSS PROFIT	\$130,274.24	\$138,127.86	\$ -7,853.62	94.31424%
Expenses				
Advertising/Promotional		5,000.00	-5,000.00	
Awards		10,000.00	-10,000.00	
Awards -T-Shirts- Medals	1,700.00		1,700.00	
Travel Grants		3,650.00	-3,650.00	
Total Awards	1,700.00	13,650.00	-11,950.00	12.45421%
Business Expenses				
Administrative Fees	42,961.25	73,800.00	-30,838.75	58.21308%
Bank Service Charges	62.50	148.45	-85.95	42.10172%
Credit Card fees	21.95	673.40	-651.45	3.25958%
Total Bank Service Charges	84.45	821.85	-737.40	10.2756%
Computer & Related	391.71	800.00	-408.29	48.96375%
Licenses & Taxes		61.25	-61.25	
Office Expenses	2,752.59	500.00	2,252.59	550.518%
Postage & Delivery	251.15	300.00	-48.85	83.71667%
Professional Services	2,239.59	3,275.00	-1,035.41	68.38443%
Total Business Expenses	48,680.74	79,558.10	-30,877.36	61.18892%
FYSA-AGM Exp & Fees	3,475.07	5,000.00	-1,524.93	69.5014%
Joan Judd		400.00	-400.00	
Scholarships Awards		7,000.00	-7,000.00	
Total Joan Judd		7,400.00	-7,400.00	
Legal & Professional Fees	135.00		135.00	
Legal Issues		250.00	-250.00	
License Renewal Fees		12.00	-12.00	
Promotional Expense	300.00	355.00	-55.00	84.50704%
Purchases	679.14		679.14	
QuickBooks Payments Fees	1,969.08	722.18	1,246.90	272.65779%
Referee				
All Referee Assignors	6,947.57	30,000.00	-23,052.43	23.15857%
Other Referee Expenses- Mentors	202.50	257.50	-55.00	78.64078%

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Regular Season / NoShow Fees	25.00	1,463.00	-1,438.00	1.70882%
Total Referee	7,175.07	31,720.50	-24,545.43	22.61966%
Travel and Meetings	329.26	120.63	208.63	272.95034%
JR Coaches Meeting/Related		2,300.00	-2,300.00	
SR Coaches Meeting/Related		2,300.00	-2,300.00	
USA - Special Meeting	5,553.44		5,553.44	
Total Travel and Meetings	5,882.70	4,720.63	1,162.07	124.61684%
Uncategorized Expense	826.28		826.28	
Total Expenses	\$70,823.08	\$148,388.41	\$ -77,565.33	47.72817%
NET OPERATING INCOME	\$59,451.16	\$ -10,260.55	\$69,711.71	-579.41494%
Other Expenses				
Other Miscellaneous Expense	300.00		300.00	
Total Other Expenses	\$300.00	\$0.00	\$300.00	0.00%
NET OTHER INCOME	\$ -300.00	\$0.00	\$ -300.00	0.00%
NET INCOME	\$59,151.16	\$ -10,260.55	\$69,411.71	-576.49112%